

OverseerFM farm account information

Regional Reporting Information

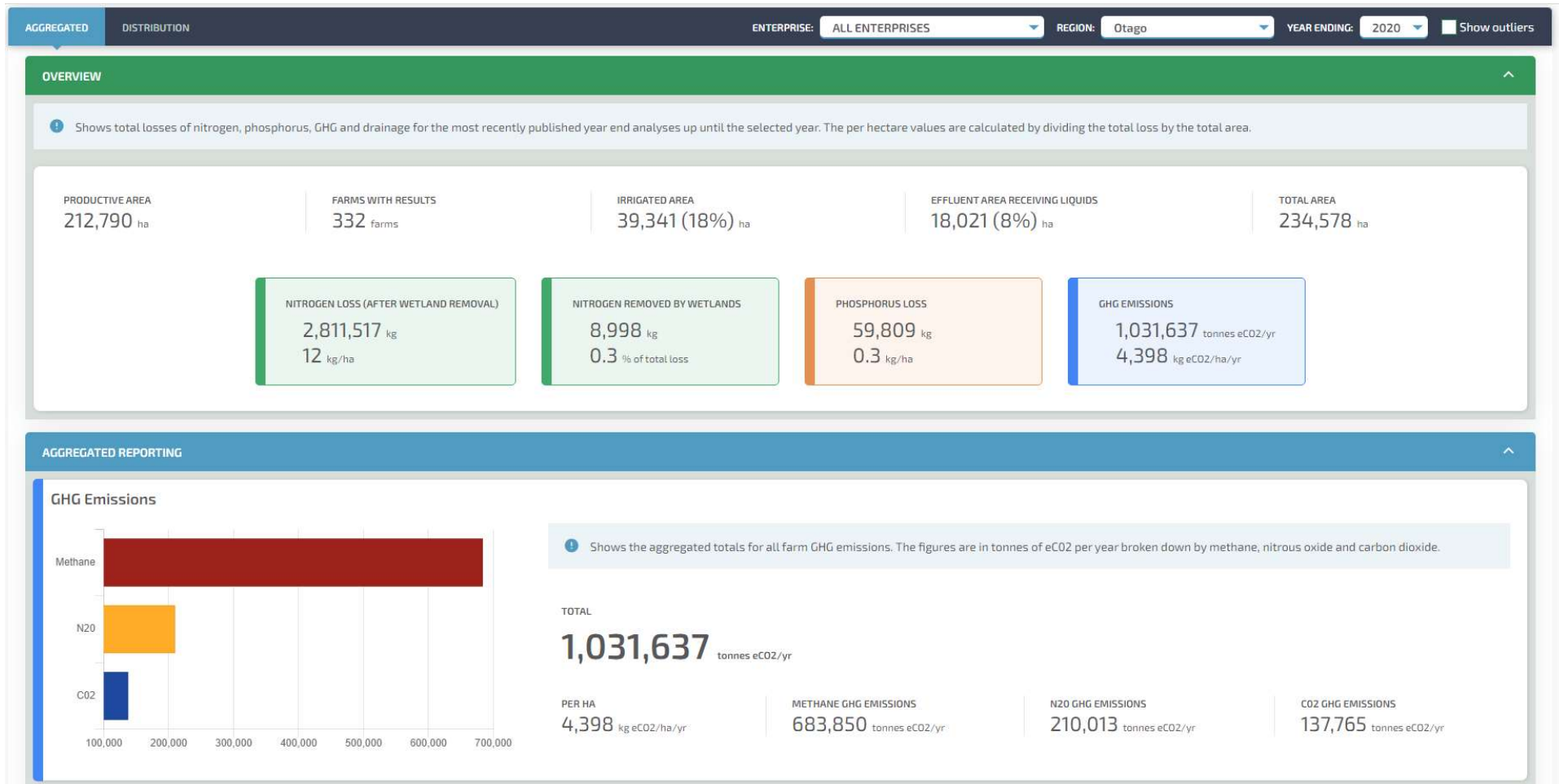
Otago

(as of 30th June 2021)

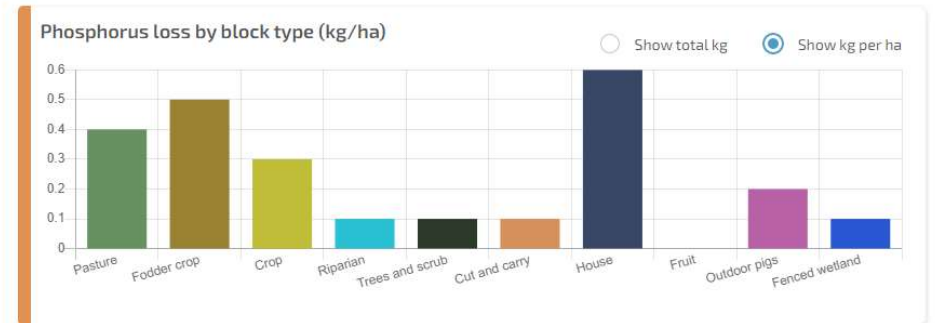
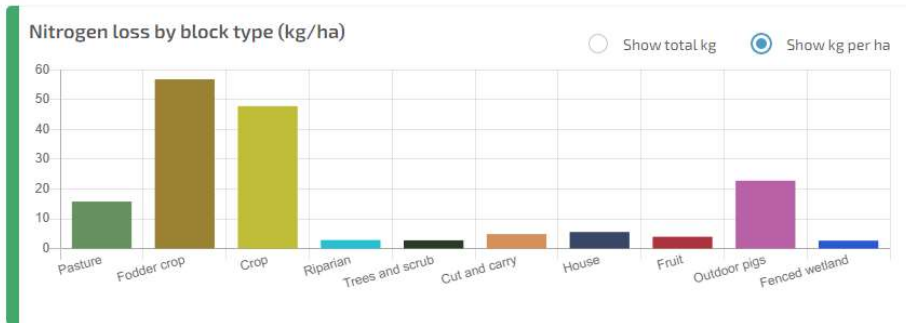
OverseerFM Benchmarking

- As of mid 2021 benchmarking was enabled within OverseerFM
- This allows farm to compare their performance – in terms of inputs and outputs – with other farms, nationally, in their region or in their industry
- Results are provided using the Year End analyses available for a particular year
- These results use the results for the 332 farm accounts which have Year End 2020 results in Otago.
- Nationally over 7,200 year end 2020 results were generated.

Aggregated Reporting – Otago Farm Accounts

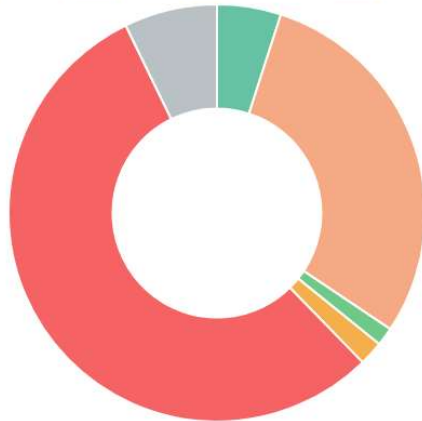


Aggregated Reporting – Otago Farm Accounts

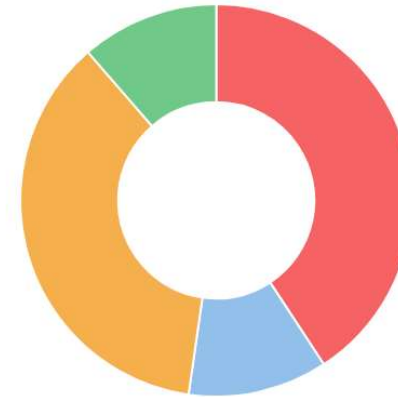


Irrigation systems and management methods

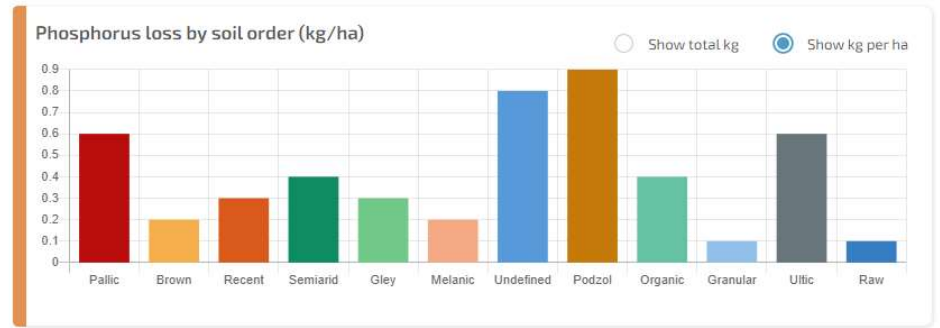
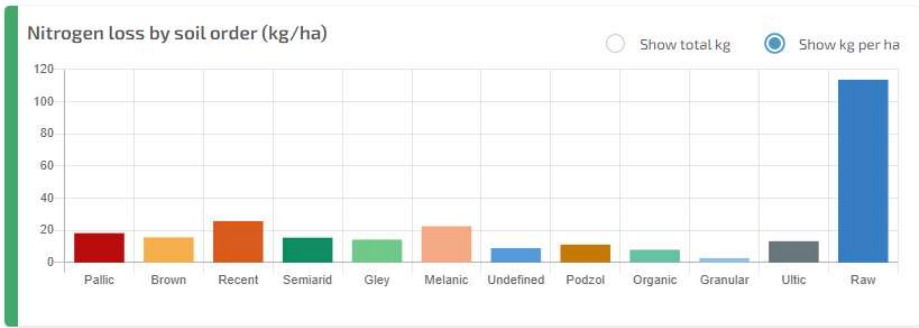
■ Travelling irrigator
 ■ Spraylines
 ■ Solid set
 ■ Controlled flood
 ■ Linear and centre Pivot
 ■ Border dyke



■ Fixed
 ■ Trigger point and depth applied to achieve target
 ■ Trigger point, fixed depth applied
 ■ Depth applied to achieve target, fixed return period



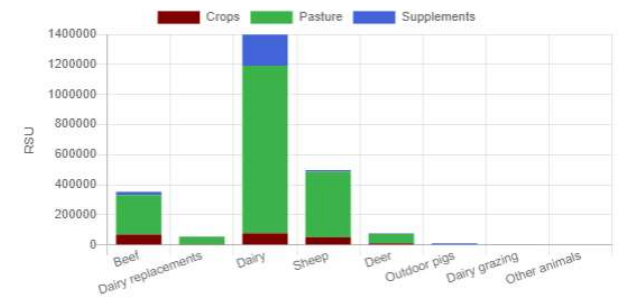
Aggregated Reporting – Otago Farm Accounts



Livestock

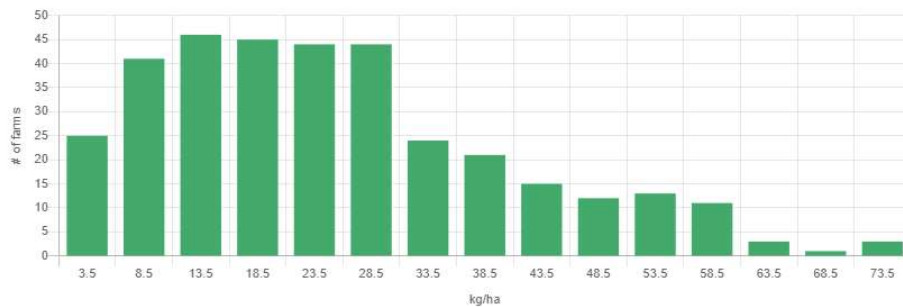
Shows the animal enterprises on farms in the group. RSU (revised stock unit) is a measure of the energy requirements of the animals and is equivalent to 6000 MJ ME per year. The table and graph compares the amount of energy those animals got from eating pasture, crops and supplements.

ENTERPRISE	FARMS	REVISED STOCK UNITS (RSU)				TOTAL	PER HA	RSU PERCENTAGE
		CROPS	PASTURE	SUPPLEMENTS				
Beef	194	19.4%	74.7%	6%	352,194	1.5	14.7%	
Dairy replacements	146	4.6%	90.9%	4.5%	55,752	0.24	2.3%	
Dairy	215	5.5%	79.7%	14.8%	1,397,773	5.96	58.5%	
Sheep	86	10%	87.6%	2.3%	496,647	2.12	20.8%	
Deer	21	12.7%	81.9%	5.4%	75,414	0.32	3.2%	
Outdoor pigs	1	0%	0.7%	99.3%	9,844	0.04	0.4%	
Dairy grazing	2	7.1%	83.8%	9.1%	1,975	0.01	0.1%	
Other animals	2	0%	98.7%	1.3%	225	0	0%	

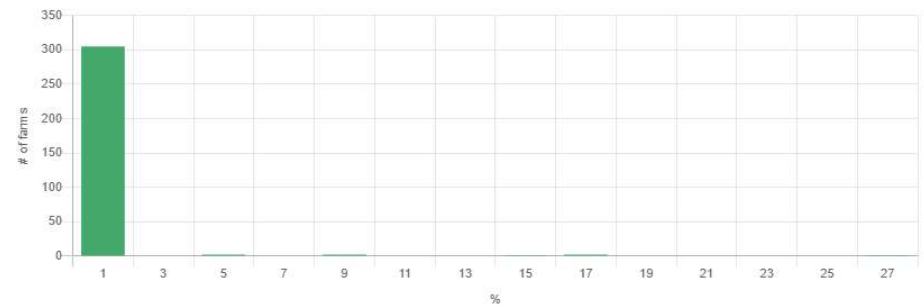


N management – all enterprises - Otago

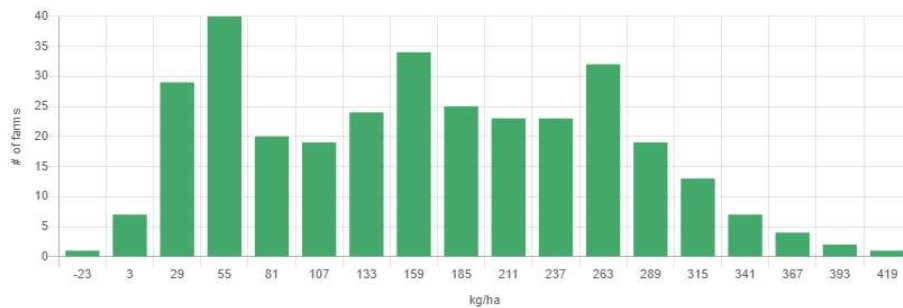
N loss (kg/ha)



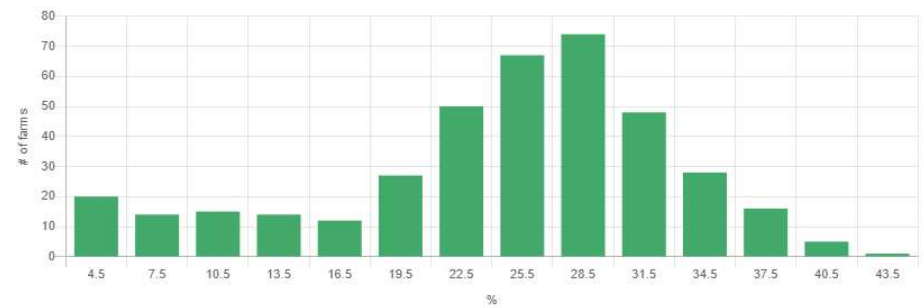
Percentage N removed by wetlands (%)



N surplus (kg/ha)



Nitrogen conversion efficiency (%)

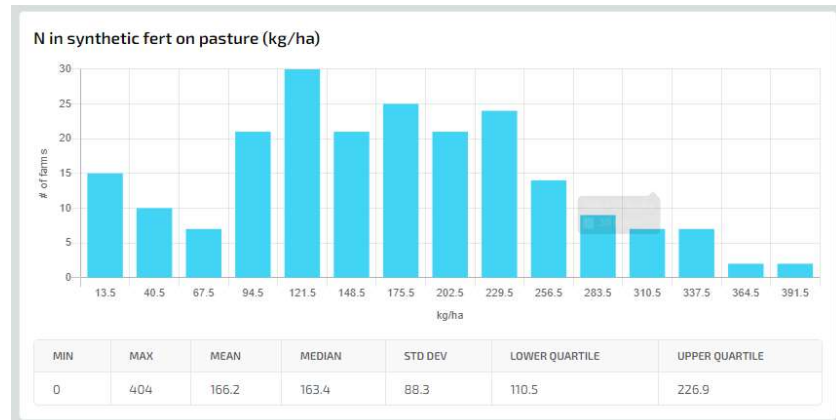
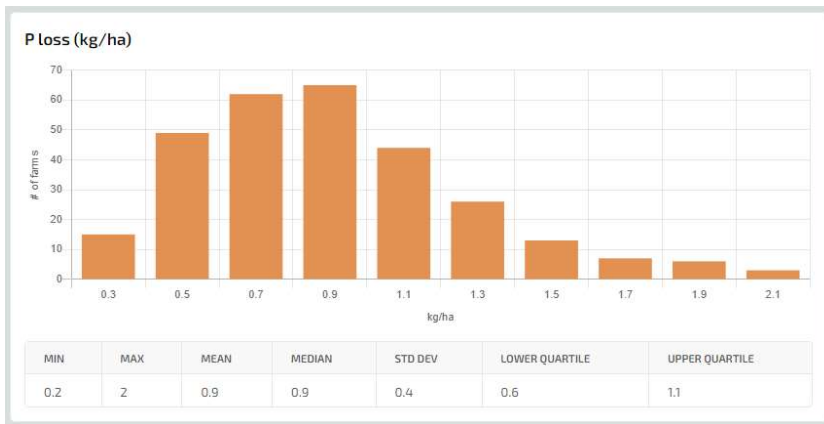


N management – Otago Dairy farm accounts



From 2020 Year Ends – 217 farm accounts

Other metrics – Otago Dairy farm accounts



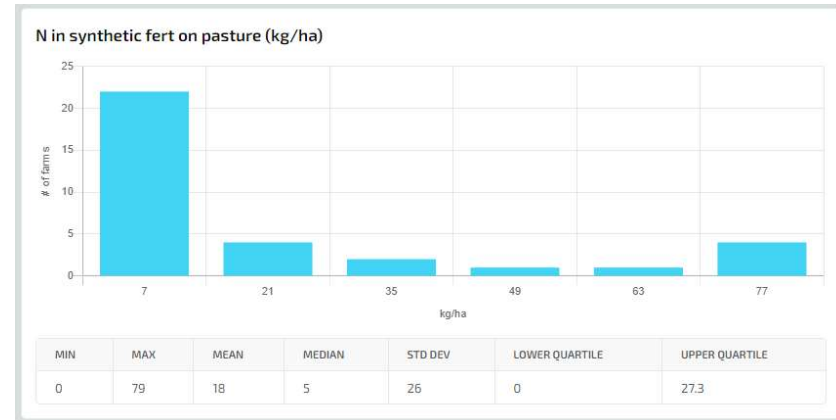
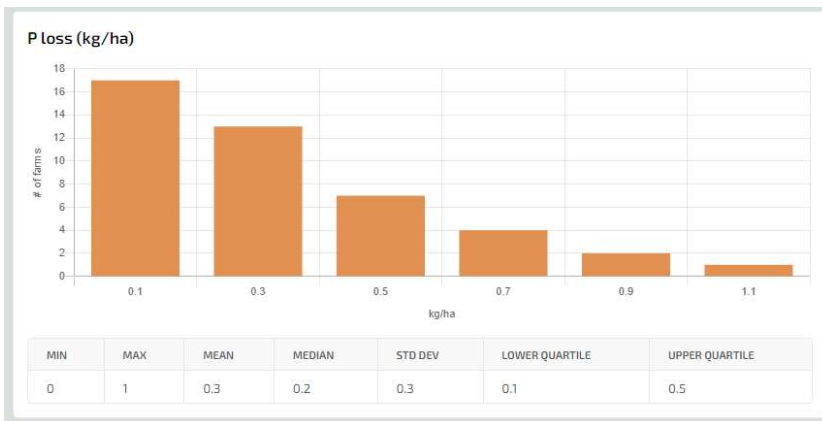
From 2020 Year Ends – 217 farm accounts

N management – Otago S, B and deer farms



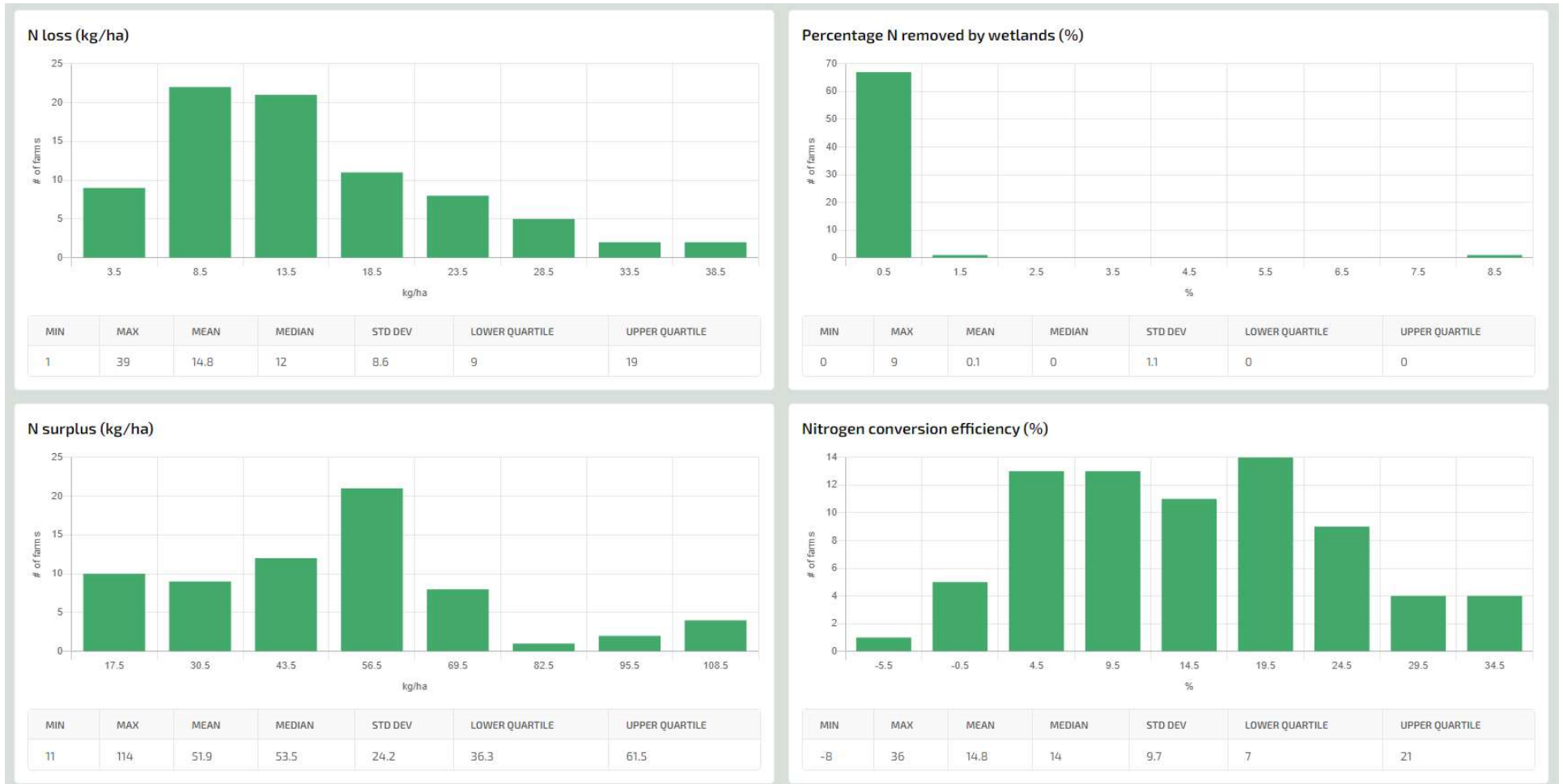
From 2020 Year Ends – 37 farm accounts

Other metrics – Otago S, B and deer farms



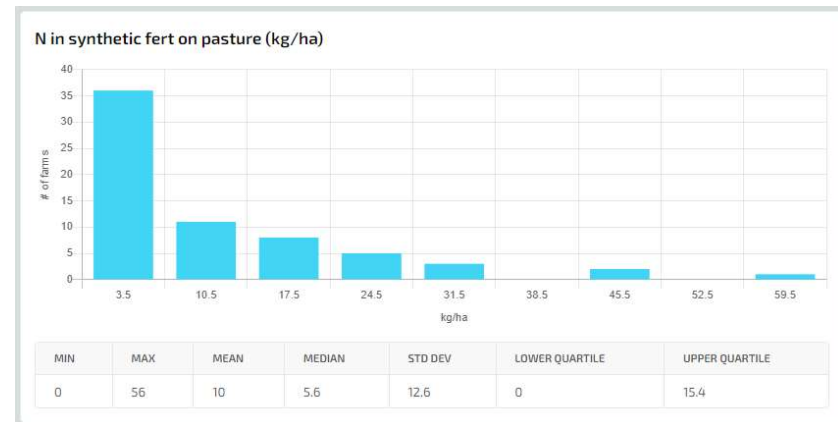
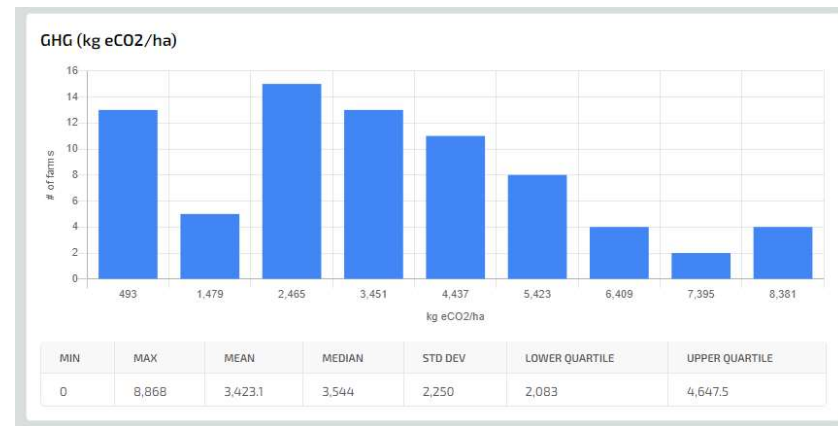
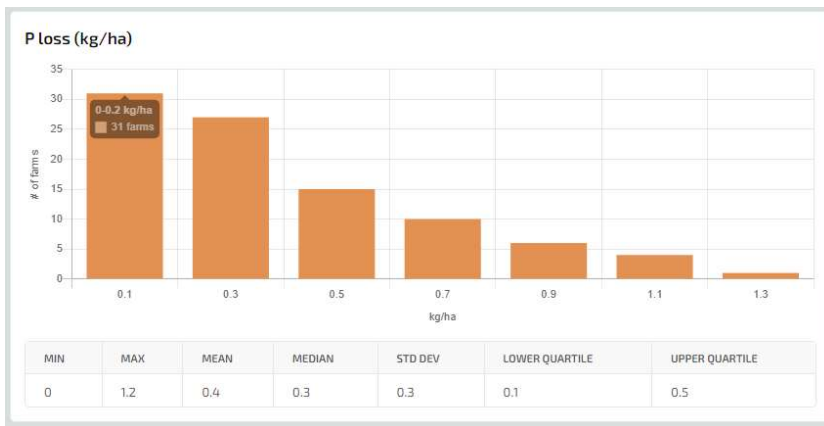
From 2020 Year Ends – 37 farm accounts

N management – Otago Mixed drystock / arable farms



From 2020 Year Ends – 77 farm accounts

Other metrics – Otago Mixed drystock / arable farms



From 2020 Year Ends – 77 farm accounts